NAFIER S NOTES.

A Couple Minutes Is All It Takes.



SUMMER 2012, VOL. 20, NO. 3

YOU BUILT IT.

03

Without continual growth and progress, such words as improvement, achievement, and success have no meaning.

—Benjamin Franklin

Well, this move has been tough on us and maybe even you, too. We have grown close to you; that happens after up to 20 years together. Our staff works like a team and almost like a family. While we won't pretend to be *The Waltons*, we have assembled your team to match or better any other.

You have supported us beyond my wildest dreams. Who would have guessed that a country kid (who knew hand-me-downs and thrift) would be so fortunate to be associated with you. Our clients are the envy of many. Friends of our firm marvel at who we have the privilege of representing.

Our attorneys -past and present- have been delightful to you and to me. Our staff is as kind, helpful, and dedicated as any you will meet. We know because you tell us so; we also know because we visit other offices.

I suppose the results speak for themselves, as we still represent our earliest clients. The work we have done has been personal, sophisticated, conservative, and thoughtful.

We have been through a lot together - countless family squabbles, lawsuits, and stories beyond belief. You have rewarded us with your continued business and referrals, and you have my gratitude.

There have been times when I might have felt like the country kid had done well. But the truth is, you built our firm. Your referrals, your confidence, the checks you send. Thank you.

You may have wondered why we joined a slightly larger firm. The truth is, I wanted to spend

more time working with you and less managing a law firm.

Many have asked if I will have availability for them in the new environment. The answer is a resounding yes - I have availability for you, probably more.

We now have even more like-minded attorneys at the firm of Harrison & Held, LLP, who provide us and our clients with an even deeper bench of professionals and broader areas of practice—like litigation, corporate matters, and real estate.

Honestly, turning out the lights on our shop and combining with a new firm was a decision that caused far more emotions than I would have expected. It is a bit like dying and a bit like being reborn.

Reborn bigger, stronger, faster, and with a nationally recognized deeper bench. —RTN



Bob walks the fish up Wacker Drive to the new office.